



AFFORDABLE HOUSING STANDARDS 2010

(Effective for sales after April 1, 2010)

Purpose

These standards apply to all development projects within the City. They set maximum rental costs or sales prices based on income level and dwelling size and are used by developers, citizens, housing groups, City staff and commissions, and housing agencies. The Community Development Director implements the standards. Besides defining the often misunderstood term "affordable housing", the standards promote the construction of housing which meets residents' needs and help explain the City's housing requirements. In addition, the City uses these standards to determine if housing projects are "affordable" and qualify for density bonuses, financial assistance or other types of incentives. For more information about these standards, call the City's Community Development Department at (805) 781-7170.

The City requires new development projects to provide affordable housing for very-low, low, or moderate income households by: 1) building affordable housing in conjunction with new residential or commercial development, or 2) by paying an "in-lieu fee" to support the development of affordable housing citywide, or 3) by contributing real property, including land or existing dwellings, to be used as affordable housing, or 4) by a combination of these methods. To help offset costs of providing affordable housing, the City has adopted Affordable Housing Incentives (San Luis Obispo Municipal Code Chapter 17.90). State and local law allows residential density bonuses and certain other incentives in return for developers agreeing to construct affordable housing. Additional information on incentives is available from the Community Development Department.

How the Standards Are Determined

These standards are prepared by the Community Development Department and are updated annually to show income limits for the City and County of San Luis Obispo as published by the State Department of Housing and Community Development (HCD). These limits are shown in Table 1. By law, the upper income limit for "very-low income" households is 50 percent of the median County income; the upper limit for "lower income" households is 80 percent of the median County income; and the upper limit for "moderate-income" households is 120 percent of the median County income.

Households with more than eight persons

For all income groups, the income limits for households larger than eight persons are determined as follows: For each person in excess of eight, add eight percent of the four-person income limit to the eight-person income limit and round the sum to the nearest \$50. For example, the nine-person very-low income limit is $0.08 \times \$36,250 = \$2,900$; then $\$2,900 + \$47,850 = \$50,750$.

TABLE 1: 2010 ANNUAL INCOME LIMITS (\$)

INCOME GROUP	NUMBER OF PERSONS IN HOUSEHOLD							
	1	2	3	4	5	6	7	8
	EXTREMELY LOW	15,250	17,400	19,600	21,750	23,500	25,250	27,000
VERY LOW	25,400	29,000	32,650	36,250	39,150	42,050	44,950	47,850
LOWER	40,600	46,400	52,200	58,000	62,650	67,300	71,950	76,600
MEDIAN	50,750	58,000	65,250	72,500	78,300	84,100	89,900	95,700
MODERATE	60,900	69,600	78,300	87,000	93,950	100,900	107,900	114,850

Updated July, 2010, from California State Department of Housing and Community Development (HCD) Official Income Limits.

How to Determine Affordable Rents or Sales Prices

To determine affordable rents or sales prices, follow these three steps: 1) find the “income group” in Table 1, based on the number of persons in the household and their gross annual household income; 2) determine the number of bedrooms in the dwelling to be bought, rented or sold; and 3) Use Table 2 to find the maximum affordable rent or sales price based on the income group and number of bedrooms. When the number of persons in the household is not known, the City's affordability standards for both rent and sales prices can assume the following household sizes corresponding to the number of bedrooms in the dwelling:

- Studio unit: use the income limit for a one-person household.
- One-bedroom unit: use the income limit for a two-person household.
- Two-bedroom unit: use the income limit for a three-person household.
- Three-bedroom unit: use the average income limit for a four-five person household
- Four-bedroom unit: use the income limit for a six-person household

Affordable Rent Limits

The maximum monthly rents to qualify as affordable housing are listed in Table 2. For example, the maximum monthly rent cost for a two-bedroom dwelling which is affordable to a lower-income household can be found in Table 2 by reading across the row labeled “Lower, Maximum Monthly Rent” and then finding \$979 under the column heading “2-Bedroom.” Rent limits are based on formulas set by State law (H&S Code 50053) and are computed as shown on Page 3 of these Standards.

TABLE 2: 2010 RENT/SALES AFFORDABILITY STANDARDS

INCOME GROUP	TENURE	DWELLING SIZE				
		STUDIO	1-BDRM	2-BDRM	3-BDRM	4-BDRM
EXTREMELY LOW	Maximum					
	Monthly Rent	\$381	\$435	\$489	\$544	\$587
	Sales Price	\$45,750	\$52,200	\$58,800	\$35,250	\$75,750
VERY LOW	Monthly Rent	\$634	\$725	\$816	\$906	\$979
	Sales Price	\$76,200	\$87,000	\$97,950	\$113,100	\$126,150
	Maximum					
LOWER	Monthly Rent	\$761	\$870	\$979	\$1,131	\$1,262
	Sales Price	\$121,800	\$139,200	\$156,600	\$180,975	\$201,900
	Maximum					
MODERATE	Monthly Rent	\$1,057	\$1,208	\$1,359	\$1,510	\$1,631
	Sales Price	\$213,150	\$243,600	\$274,050	\$316,663	\$353,150
	Maximum					

Calculation of Affordable Rents

- **For extremely-low income households:** Affordable monthly rents shall not exceed 30% of 30% of the annual median County household income for the number of persons expected to reside in the unit, divided by 12, and adjusted for household/unit size.
- **For very-low income households:** Affordable monthly rents shall not exceed 30% of 50% of the annual median County household income for the number of persons expected to reside in the unit, divided by 12, and adjusted for household/unit size.
- **For lower-income households:** Affordable monthly rents shall not exceed 30% of 60% of annual median County household income divided by 12, and adjusted for household/unit size.
- **For moderate-income households:** Affordable monthly rents shall not exceed 25% of 100% of the annual median County household income divided by 12, and adjusted for household/unit size.

Affordable Sales Prices

The maximum sales prices for affordable housing are based on a formula that accounts for what a typical very-low income, low-income or moderate-income household can afford to pay for housing, following established guidelines. Sales price limits are determined by multiplying the annual income limit of the income group, adjusted for household size, by 3 for very-low and lower income households, and by 3.5 for moderate income households, rounded to the nearest \$25. For example, the calculation of maximum sales price for a 2-bedroom dwelling are computed as shown on Page 3 of these Standards.

Calculation of Affordable Sales Prices

- $3 \times \$52,200 = \$156,600$ for a three-person, lower-income household; and
- $3.5 \times \$78,300 = \$274,050$ for a three-person, moderate-income household.

Long-term Affordability

Rental housing affordability is maintained through recorded agreements (Affordable Housing Agreement) between a property owner and the City, the Housing Authority of the City of San Luis Obispo, or another housing provider approved by the City. These agreements shall specify: a) the maximum rents based on the same formula which established initial rent levels as a condition of City approval, or other formula approved by City; b) the term for which rental units must remain affordable; and c) terms under which affordability is maintained after sale or transfer of the property. The City's current terms as specified in the Housing Element are the maximum allowed by State law; 45 years for ownership units and 55 years for rentals. For purposes of determining affordability requirements, Single Room Occupancy (SRO) units shall be treated as one-bedroom dwellings.

There are two different approaches to maintaining long-term affordability which require signing and Affordable Housing Agreement: 1) the property owner agrees to maintain the designated dwelling unit as affordable for at least 45/55 years; or 2) the property owner agrees to participate in a "shared equity purchase program" as described in the City's Inclusionary Housing Requirement. The decision on which approach to use is up to the developer, except where state or federal standards applying to a given project require specific affordability periods. Under the **long-term affordability program**, the housing must remain affordable for at least 45/55 years from the original date of sale or rental. Affordability terms are secured by a promissory note and deed of trust, recorded on the property prior to or concurrent with the initial occupancy (for rental units) or sale of the property. The promissory note is based on the monetary difference between the property's initial capped purchase price and its fair market value outside of the program. The note is an "affordability loan" or "silent second" payable to the City. The loan accrues interest at a rate set by the City. Repayment of the affordability loan is waived as long as affordability requirements are met. For-sale properties must be owner-occupied, and may be sold or otherwise transferred only to eligible buyers and at prices deemed affordable under these standards. Upon resale, the City, its Housing Authority, or a non-profit agency approved by the City, retains the first right of refusal to purchase affordable properties at their then current appraised value.

Under the **equity-sharing program**, the buyer of an affordable dwelling enters into an agreement with the city guaranteeing affordability for at least 6 years after the initial date of sale. Upon resale of the property, the agreement ensures that the City's equity share returns to the City for use in other affordable housing developments. The City's equity share is based on the difference between the property's market value and the actual price paid by the homeowner, divided by the market value; or the amount of subsidy provided by the city, divided by the property's market value. Affordable units sold before the sixth year are subject to an additional "Equity Recapture Fee" ranging from 25 to 100 percent of the property's equity. For more information, refer to the Inclusionary Housing Requirements, Ch. 17.91 of the San Luis Obispo Municipal Code.